

Company Profile 2025

Digital Systems | Human Feelings



Microsoft
Solutions Partner
Business Applications

Specialist
Small and Midsize Business
Management
Sales
Service

Microsoft
Solutions Partner
Data & AI
Azure

Microsoft
Solutions Partner
Digital & App Innovation
Azure

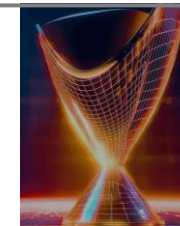
Microsoft
Solutions Partner
Modern Work

Microsoft
Solutions Partner
Infrastructure
Azure



1st worldwide Publisher on
Microsoft AppSource

Microsoft
Italia Partner
Award 2024
Business
Applications



INNER CIRCLE
FOR MICROSOFT BUSINESS APPLICATIONS



EOS Solutions is a group operating in the Information Technology sector with more than 500 collaborators spread over 13 offices.

Leading Microsoft partner in the SMB segment, the company focuses its expertise on the Microsoft Dynamics 365 business solutions suite, integrating it with the entire stack of Microsoft cloud services for business intelligence, AI, collaboration and productivity.

EOS Solutions is participated by the German group **KUMAVISION**, leading partner for Dynamics 365 in Germany; the extended group is one of the largest Microsoft Dynamics 365 partners worldwide, with over 2,500 customers, 75,000 users, 1000 collaborators and 29 offices spread across Italy, Germany, Austria, Switzerland and US.

EOS Solutions is a member of the **Microsoft Business Applications Inner Circle**, the group of the world's top Dynamics partners that includes less than 1 percent of the entire channel. EOS Solutions is also the world's first publisher of apps for Dynamics 365 Business Central in AppSource, Microsoft's marketplace dedicated to its partner solutions.



EMPATHY

Focus on Relationships, Inclusion, Transparency

INNOVATION

Technology, App & solutions development,
Constant evolution of the internal
organization, Support for the evolution of
customer processes



COMPETENCE

Specialists in digitalization,
Training, Education, Best practices



PROXIMITY

Local: 12 branches in Italy + 1 in US
Global: with Kumavision in 16 other locations

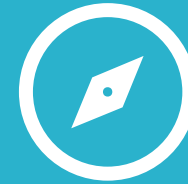


Vision & Mission

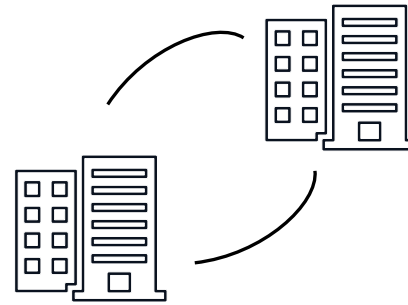


Contribute
through digital
innovation to
**the success of
our customers**

Guide companies in
the adoption of
Microsoft business
applications with
**competence,
solutions,
enthusiasm**



EOS Solutions Group



Kumavision group

EOS Solutions Spa (holding)

Controlled companies



EOS SpA
Dynamics 365
for SMB



EOS Online
Apps for partners,
Solutions-as-a-service



DoIT80 Srl
Dynamics 365
for SMB
(Carpi)



DGM Srl
Dynamics 365
for SMB
(Udine)



EOS Smart Solutions
Apps for partners,
Solutions-as-a-service
(United States)



SYSTEM INTEGRATOR

- Value, Quality
- Project, Tailored



EOS SpA

Dynamics 365 for SMB



DoIT80 Srl

Dynamics 365 for SMB
(Modena)



DGM Srl

Dynamics 365 for SMB
(Udine)

VOLUME

- Standard
- Fast



EOS Smart Solutions

Apps for partners,
Solutions as-a-service
(United States)



EOS Online

Apps for partners,
Solutions as-a-service



EOS Solutions has 12 branches in Italy. Our customers are our top priority and we always provide fast support.

Since 2023 operating in the U.S. under the legal entity EOS Smart Solutions.

BOLOGNA

Via 2 Giugno 1946, 8 - Casalecchio di Reno

BOLZANO

Via G. Di Vittorio, 23

CARPI

Via Zappiano 1/G/L

CUNEO

Via Dell'Artigianato, 1 - Sant'Albano Stura

GENOVA

Giardini Baltimora

LECCE

Via Adriatica 2/B

MILANO

Via Cardano, 1 - Agrate Brianza

NEW YORK

Saddle Brook, New Jersey

PADOVA

Via della Navigazione interna, 51

TORINO

Strada del Drosso 33/8

TREVISO

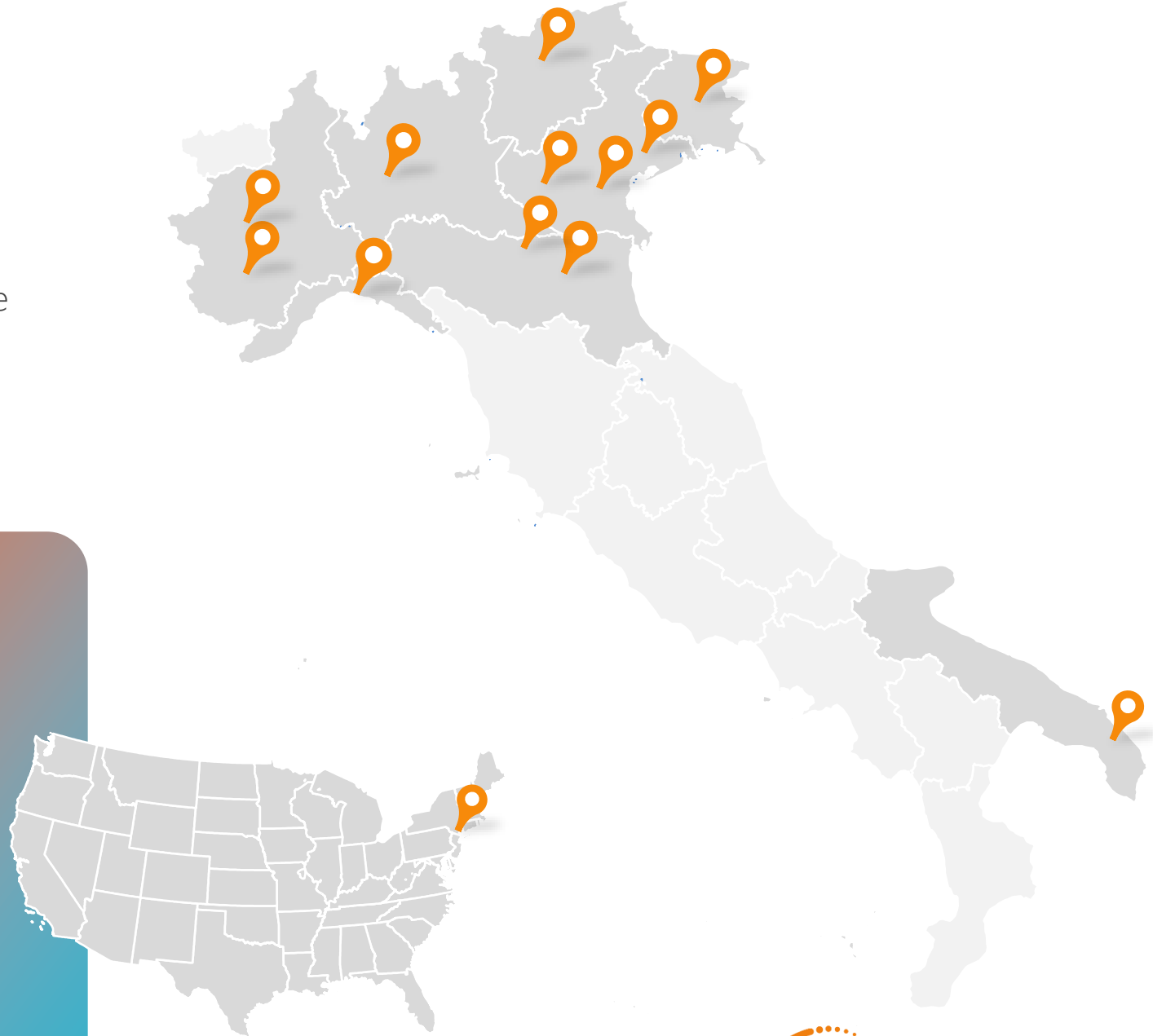
Via Roma 4 int.18 - Lancenigo di Villorba

UDINE

Viale Tricesimo, 101

VERONA

Via del Lavoro, 43 - San Martino Buon Albergo



Our growth

Employees

2021	2022	2023	2024
387	400	461	563

+22% vs 2023

Turnover M€

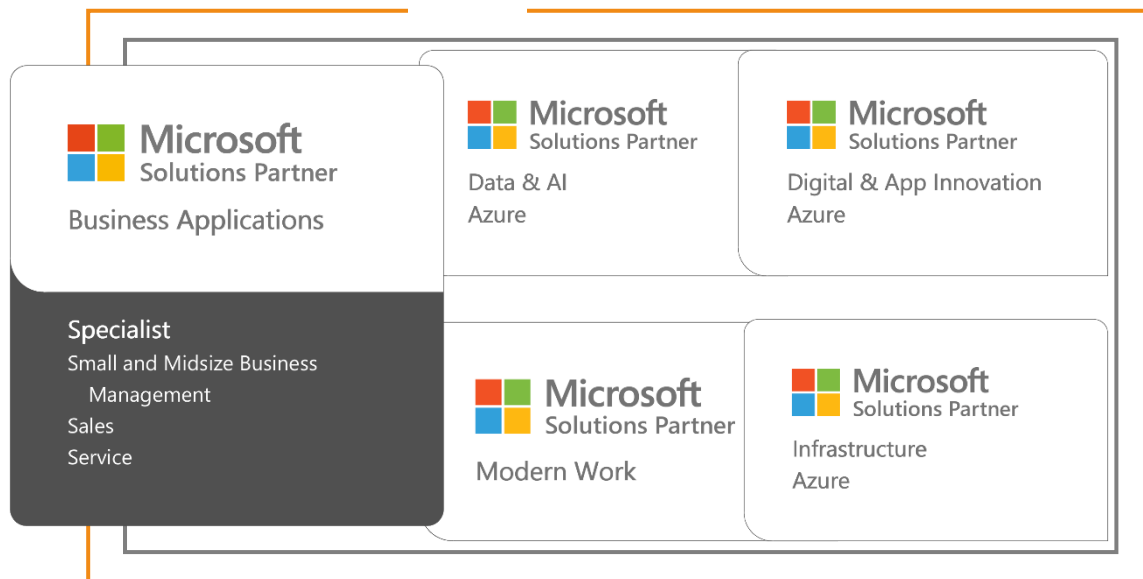
2021	2022	2023	2024
40,3	45,6	52,5	58,9

+12% vs 2023

EOS Solutions & Kumavision

EOS Solutions is part of KUMAVISION Group. Together, they represent the largest worldwide Microsoft Dynamics 365 Business Central partner, with:





3 Specializations

for Business Applications (Sales, Service and Small&Medium Business Management)

5 Microsoft Solutions Partner Designation

for Business Applications (ERP & CRM), Data & AI, Digital & App Innovation, Modern Work and Infrastructure

10 times in Microsoft Dynamics Inner Circle

Microsoft Advanced Specialization

Small & Midsize Business Management

Microsoft Italia Partner Award 2024 – Best Business Applications Partner

Microsoft Italia Partner Award 2020 - Best SMB Partner

1° worldwide Publisher for Business Central Apps





digital systems | human feelings





digital systems



Your challenges today can't be solved with yesterday's technologies. If your business is being slowed down by complex processes, fragmented data, and poorly timed decisions, the risk is that you will lose competitiveness. **Digital transformation is no longer an option, but a necessity to grow in an increasingly fast-paced and unpredictable marketplace.**

EOS Solutions is your trusted partner for **AI-driven Digital Transformation**: we help **you transform your data into strategic insights** and make your business more agile, intelligent, and competitive **with Microsoft Dynamics 365 business applications.**



 We transform your business with AI



Smart Automation – Business Central ERP integrated with AI for smoother, faster processes



Real-time data – Advanced business intelligence for faster and more reliable decisions



Operational Efficiency – Cost reduction and resource optimization with predictive analytics



Total Integration – A digital ecosystem combining ERP, CRM, AI and Microsoft cloud

Transformation Offering

AI TRANSFORMATION PARTNER

ERP | CRM | CLOUD | BIG DATA | AI | IoT
DIGITAL FACTORY | HUMAN TO MACHINE



Industries



Food & Beverage



Wine



Retail



Engineering



Professional Services



Discrete Manufacturing



Wholesale & Distribution



Gold & Jewellery



Chemical & Plastic



Oil & Petrol

A leading ISV



With **more than 100 apps** for Business Central (both SaaS and On Prem), Customer Engagement and Power Platform published on Microsoft AppSource, EOS Solutions provides an ecosystem of integrated solutions to support companies in Manufacturing, Engineering, Professional Services, Distribution and Wholesale.

Our reselling program is open to partners who want to expand their offerings through a strong ISV partner **with 20 years of experience.**



Customer Academy: neverending training



CFO



COO



CIO



SALES &
MKTG

A training path to learn how to navigate the complexities of digital transformation.

This and more is **EOS Customer Academy**: dedicated and tailor-made activities that train managers and executives to streamline processes and simplify activities in different areas of the company, thanks to training programs that include webinars, on-demand videos, classroom sessions, and demos.

Customer Support



EOS Solutions' **Customer Support** service is a guarantee for our customers that our information system is always up-to-date, efficient and constantly evolving.

Through an approach based on Microsoft's **Continuous Update** and **Ever Green Maintenance** principles, and the **use of AI** to support Customer Service processes and activities, we ensure constant and proactive support to keep **Business Applications** always aligned with the latest technological and regulatory developments.

With a dedicated **Single Point Of Contact**, a **multi-stream service** on all Microsoft solutions, and a **Customer Portal** for transparent management of requests, our support goes beyond simple assistance: it is a true modular service that adapts to customer needs, ensuring business **continuity, security, and maximum performance**.



digital systems | human feelings





human feelings

Proud to be...



***Qui si lavora bene,
secondo il parere dei
collaboratori***



**Best
Workplaces™**

150-499 Employees

**Great
Place
To
Work®**

**ITALIA
2023**

Great Place To Work



We believe in the contribution that technology can make to an effective ecological transition, especially in adopting appropriate solutions and choices.

In addition to promoting a green philosophy through **virtuous business practices** (100% electricity from renewable sources in all locations, reducing plastic consumption, setting up charging stations, installing LED lamps), we develop software solutions that can help companies make increasingly sustainable choices.



We collaborate with Treedom, planting trees from a distance to help **reduce CO2 in the atmosphere**. Collaboration concretized in the **EOS Future Forest** project: the first 200 trees planted to celebrate our first 20 years. The next ones? Treedom will plant a tree for each new colleague and each new customer.

We power our offices only with energy produced from renewable sources and we have structured our car fleet with exclusively hybrid or electric vehicles.

But above all, we combine **digital commitment and sustainability**.



Social responsibility & sponsorships

In 2025, as an **EMERGENCY Friend**, we continue to support EMERGENCY and their extraordinary work. We help EMERGENCY operate in some of the world's most difficult and dangerous areas, providing assistance to those who need it most. We are **proud to be a part of this mission** and to be able to make a difference in the lives of so many people.



With a close eye on our territory, **we have chosen to contribute to Cuore Romagnolo**. This initiative is dedicated to supporting local communities affected by the 2023 and 2024 floods in Romagna, promoting solidarity and **offering concrete help to those who are facing difficult times**.

EOS Group believes in sports sponsorships that unite the corporate world with the values put forth by sports. We are proud to present the **sponsorship agreements with which EOS Solutions stands on the side of youth and sports**, because investing in new generations and great projects has always been the spirit of the Group



Pool 77 Baseball



Volleyball SSV Bozen



ITALY

Bologna
Bolzano
Carpi
Cuneo
Genova
Lecce
Milano
Padova
Torino
Treviso
Udine
Verona

USA

Saddle Brook
(New Jersey)

WEBSITE

www.eos-solutions.it

